

# UKCISA Conference

## 28 June – 2 July 2021



Bringing together UKCISA members, practitioners, policymakers and students, to share best practice, to network, and hear the latest policy developments.



#WeAre  
International

**UKCISA** UK Council  
for International  
Student Affairs

## UKCISA Student Fringe:

UK study experience to career success: what do you need to do?

Presenters:

**Sarah Cooper**, Careers Consultant, University of Bristol

**Mary Wanjohi**, LLM International Economic Law, University of Warwick

UKCISA International Student Ambassador

# Today

- What are your **goals** for after your graduate?
- What to do at each stage of your **time** in the UK
  - Standing out to employers
  - Finding both advertised and “hidden” jobs
- Making best use of your **Careers Service**

## Who's here?

In chat:

- Tell us your study level
- Where are you from?
- Graduate job in UK, or home/third country?

## Goals: what's your unique value?

Intercultural awareness

Professional skills



Language skills

Knowledge of home market

Specialist knowledge and research interests

## Goals: who needs you?

- Who could benefit from your knowledge of two markets?
- Who could benefit from your language skills?
- What sectors relate to knowledge and skills you've gained through your degree or extra-curricular activity?
- What shortage occupations are of interest?
- What skills gaps can you fill? e.g. digital



[Recruiting International Graduates: A Guide for Employers](#)

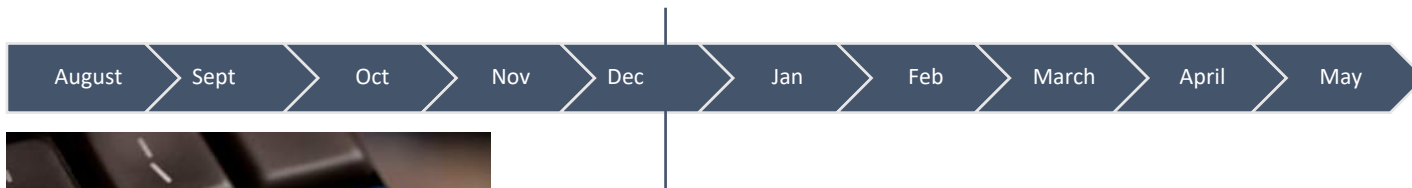


First year	Middle years	Final year/PGT
Societies	Internship or other career-related work experience	Clarify your goals and targeting
University roles	Employability Award	Schedule recruitment deadlines
Make friends from around the world	Employer events	*Educate yourself on <u><a href="#">visas</a></u>
Employer events	Alumni networking - LinkedIn	Apply for: jobs, study, Graduate route (when have degree result) or Start-up visa

Graduate schemes 2021 deadlines  
**Some** recruitment outside main season  
Graduate **jobs** sponsored / available year round

# When to apply for jobs in UK

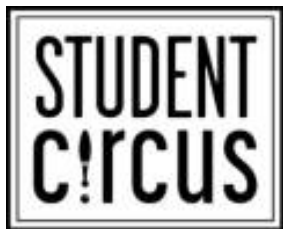
Online applications  
Online tests and video interviews



Interviews and assessment centres



## Where to find jobs in UK & around the world



### Sponsorship:

If not on Student Circus or  
clear from the ad, check

[Register of licensed sponsors](#)



Lockin U

[Mainly China but expanding](#)



[Job board](#)

[Country guides](#)

[Check job profiles for sector  
specific sites](#)



[Job board](#)

[Country guides](#)



# Accessing the hidden job market

30% visible

70% hidden



# Finding unadvertised jobs

1. **Identify your value:** What can you offer the employer? (skills, knowledge, experience)
2. **Create target criteria:** based on selling points, interests and goals
3. **Identify organisations**
4. **Research** those organisations
5. **Make contact:** CV, covering letter to named person – and follow it up

# Identifying your target organisations

- Membership organisations bridging the UK and your home country

Search “*Your country* UK business membership”



- Use the [LinkedIn find alumni tool](#) and/or your university's alumni platform

Ask for advice on their industry and routes in



# Using your Careers Service

- Online resources
  - Use any software providing feedback on your CV or interview answers
- Live group sessions
- Employer-led sessions
- One-to-one support
  - Guidance appointments
  - Interview practise appointments
  - CV, cover letter and application reviews

## Ask about

- work opportunities that are part of your course
- internship or mentoring schemes

Remember: many Careers Service can help you after you graduate, wherever you are in the world

# Questions?